



Inside-Out Leadership

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Introduction:

King Solomon said: "Wise thinking leads to right living. Stupid thinking leads to wrong living."

Note: The Inside _____ the Outside.

Great Leadership is an " _____
_____."

Thesis

When you're Better on the Inside than the Outside and when you're Bigger on the Inside than the Outside over time you will become _____ on the _____.

1. Better on the Inside = _____.

Reverse Thesis:

When you're Better on the Outside than the Inside,

When you're Bigger on the Outside than the Inside,

Overtime you will become _____ on the
_____!

Q. "What is your greatest challenge as a leader?"

A. " _____!"

2. Bigger on the Inside = _____ .

Emerson — “Though we travel the world over to find the beautiful, we must carry it with us or we find it not.”

The #1 Criteria for Success — _____

Connecting — “The ability to **Identify** with people and **Relate** to them in such a way that it increases our influence with them.”

— *Everyone Communicates, Few Connect*

Leading Like Madiba — Leadership Lessons From Nelson Mandela

By Marin Kalungo-Banda

Characteristics of Inside-Out Leaders:

1. Inside-Out Leaders Value _____ More Than

_____ .

2. Inside-Out Leaders Inspire Others Because They Are

_____ .

You cannot inspire others unless you get inspired yourself!

3. Inside-Out Leaders Are Secure Enough to

_____ and _____ Others.

4. Inside-Out Leaders Do Not _____

_____.

5. Inside-Out Leaders Extend _____ and

_____ **to Others.**

6. Inside-Out Leaders _____ and

_____ **for their Mistakes.**

Often leaders mistakenly believe that for them to be considered great they must be associated with doing only the right things. Apologizing is an act of humility. Humility attracts and inspires. Arrogance does not.

Review Thesis:

*“When you’re Better on the Inside than the Outside and
when you’re Bigger on the Inside than the Outside, over time
you will become Greater on the Outside.”*

— Everyone Communicates, Few Connect

Connectors _____ what they Communicate.

{ First 6 Mos. — Communication _____ Credibility }
{ After 6 Mos. — Credibility _____ Communication }

The Credibility Check List

(1) "Have I Connected With _____?"

My relationship with me determines my relationship with you.

(2) "Have I Made Right My _____?"

(3) "Am I _____?"

{ When you make a commitment you create HOPE }
{ When you keep a commitment you create TRUST }

(4) "Am I Following the _____
_____?"

(5) "Do I Deliver the Results?"

**Don't forget to check out the New Lesson Application
from Linda Sasser, at www.mileaderonline.com!**

Answers:

Influences; Inside Job; Greater; Outside; Character; Less; Outside;
Leading Yourself; Spirit; Connecting With People; People; Position;
Inspired By Others; Appreciate; Acknowledge; Abuse Power; Grace;
Forgiveness; Acknowledge; Apologize; Live; Overrides; Overrides;
Myself; Wrongs; Accountable; Golden Rule